

AI Factory

From Experiments to Governed, Scalable Value

The Challenge in Numbers

70%+

of AI projects fail to deliver intended value*

<32%

of AI pilots successfully scale to production**

>82%

of employees using AI are getting poor results***

*Source: McKinsey 2026: AI in 2025: The Shift from Hype to Reality

**Source: Supply Chain Digital February 2026: Why are Global Organisations Failing to see Gains from AI?

***Source: Wrike 2026: The Age of Connected Intelligence

What Are the Barriers?



Fragmented Adoption: Hype-driven, siloed initiatives launched without overarching strategy or vision



Misaligned Incentives: Often, the real value of AI lies in back-office improvements, but organisations focus budgets on high-visibility areas like marketing, where results may be less impactful.



Key Talent Scarcity: Over-reliance on key individuals create bottlenecks, dependencies and stalled delivery.



Capacity Constraints Limit Velocity: High-value backlog items stall as delivery teams hit capacity



Governance & Risk Paralysis: Unclear AI oversight, data responsibility and ethical guardrails slow delivery or create unacceptable compliance exposure



Adoption & Value Gap: Even well engineered AI solutions fail to deliver value without user trust and a clear roadmap for progressive, governed autonomy

Our Approach

We combine low-cost, specialist offshore engineering at scale with business-led expertise to identify your highest impact AI and automation opportunities, fast.

Our approach transitions your entire organisation to be AI ready, establishing the people, tools and governance to ensure secure, scalable and value-led adoption.

We don't just prototype bright ideas; we engineer AI solutions that deliver, translating efficiency gains and new capabilities into measurable cost savings and revenue growth.

1. Discovery and Mobilisation

- We align not only what to build, but on who owns decisions, where automation is permitted and how risks will be managed before delivery begins .
- We establish shared governance and a one-team culture across both organisations.
- We deliver a prioritised, value-aligned use case roadmap, T-shirt sized and ready for sprint delivery.

2. Controlled, Agile Delivery

- We deploy multidisciplinary squads built around a scalable delivery factory model - a core capability team accelerated by low-cost offshore resources across AI, automation, data, engineering and QA.
- We engineer AI and Automation through disciplined sprint delivery, with controls, auditability and human oversight designed in, not bolted on later.
- Rigorous backlog management, sprint governance and transparent reporting ensure high-quality increments and visible value every sprint.

3. Embed Value

- We apply progressive automation models as part of a structured change management approach, increasing AI autonomy only as confidence, control and trust grows.
- Continuous feedback loops, benefits tracking and a joint Benefits Realisation Board lock-in adoption to ensure efficiency gains translate into lasting value, and new capabilities unlock incremental revenue streams.

Our approach ensures that the right teams are focused on the best opportunities and that technical developments realise financial returns.

Benefits of Working With Panamoure

- ✓ **Successful, relevant track record**
Experience of realising material financial benefits through the rapid strategic and targeted deployment of AI
- ✓ **Understand high impact opportunities**
Expert knowledge of where AI can rapidly deliver real cost saving benefits often found in the boring back-office
- ✓ **Relevant sector experience**
Rapid focus on proven opportunities
- ✓ **Progressive adoption, not big-bang AI**
Automation scales in line with organisation readiness, process maturity, data quality and confidence.
- ✓ **Offshore development**
Access to lower cost resources with extensive relevant experience and capabilities
- ✓ **Technology agnostic**
Access to a broad range of technology solutions aligned to your size and existing platforms

AI & Automation partnerships include:



Why We Are Different

- 1.** We focus on the full lifecycle of opportunities from strategic alignment, through technical development to real value creation and benefit realisation.
- 2.** We understand where transformational change can be realised from back office efficiency through to revenue enhancement.
- 3.** We understand the challenges and pressures associated with Private Equity backing.

Case Study 1

AI-enabled Back-Office: Invoice Matching

£750m turnover construction

Challenge

Highly manual process to match invoices with c.30% rework required

- 4,000 invoices per month = >400 hours per month of manual processing (>10 FTE)
- Significant errors = c.30% of invoicing requiring rework

What We Did

Delivered in <1 month and fully integrated into clients existing ERP

- Deployed Microsoft AI technology (Foundry, AI Builder) and Microsoft Power Automate RPA process design for all invoice types
- Optical Character recognition (OCR) to capture invoice details - field mapping to align data sets

Result

Implementation cost recovered in first month of operation

- £25k investment to deliver solution into production
- 99%+ of invoices processed first time with zero errors
- 3FTE saving

Case Study 2

AI-enabled Policy Operations: Renewals Processing Automation £100m+ Turnover Insurance Broker

Challenge

Manual renewals processing creating operational bottleneck and client retention risk across £850m GWP book

- 85,000+ annual renewals with 4-6 week cycle time per policy
- Underwriters spending 70% of time on administration rather than risk assessment

What We Did

Deployed UiPath with Microsoft Azure AI Foundry in phased 6-month rollout with full knowledge transfer

- Built intelligent automation orchestrating end-to-end renewals workflow across legacy systems
- Integrated Azure Document Intelligence for data extraction and Azure OpenAI for risk summarisation

Result

£3.2m annual cost saving with 65% reduction in processing time

- Renewals cycle reduced from 4-6 weeks to 10 days
- Retention rate improvement of 3.5 percentage points (£18m GWP protected annually)
- Underwriting capacity freed for complex risk assessment and new business development

Get in touch

 www.panamoure.com

Contact:
Richard Gott
richard.gott@panamoure.com
07881 612572

Head Office:
Panamoure Group LLP
Cranbrook Business Centre
High Street
Cranbrook, Kent
TN17 3EJ